Firm-university collaboration: the role of peripheral and metropolitan regions

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BACKGROUND

- Firms have to overcome institutional distance to collaborate with universities (Bruneel, D'Este, & Salter, 2010)
- Firms in metropolitan regions > close to a variety of industries with related knowledge bases (Fitjar & Timmermans, 2017) and a range of universities (Tödtling and Trippl, 2005)
- Firms in peripheral regions \rightarrow less access to organisations that can show how to overcome the institutional distance with universities, compared to metropolitan regions

HYPOTHESIZED REGIONAL DIFFERENCES

Abundance of industries with related knowledge bases

Abundance of universities

More regional organisations that can show how to overcome the institutional distance with universities

Informal exchanges with regional industries & universities' staff > insights on how to interact with universities

Scarcity of industries with related knowledge bases

Scarcity of universities

Less regional organisations that can show how to overcome the institutional distance with universities

Informal exchanges with regional industries & universities' staff → less insights on how to interact with universities

RESULTS

- If higher variety of institutionally distant non-academic partners:
 - Firms rural regions +likely to interact with national universities than firms in metropolitan regions
 - Firms metropolitan regions +likely to interact with foreign universities
- Firms rural and metropolitan regions: cooperating with institutionally distant organisations and/or institutional navigators +likely to interact with national and foreign universities

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RESEARCH QUESTIONS

• RQ: How does firm-university collaboration take place in peripheral and metropolitan regions?

Test whether collaboration in peripheral regions depends on:

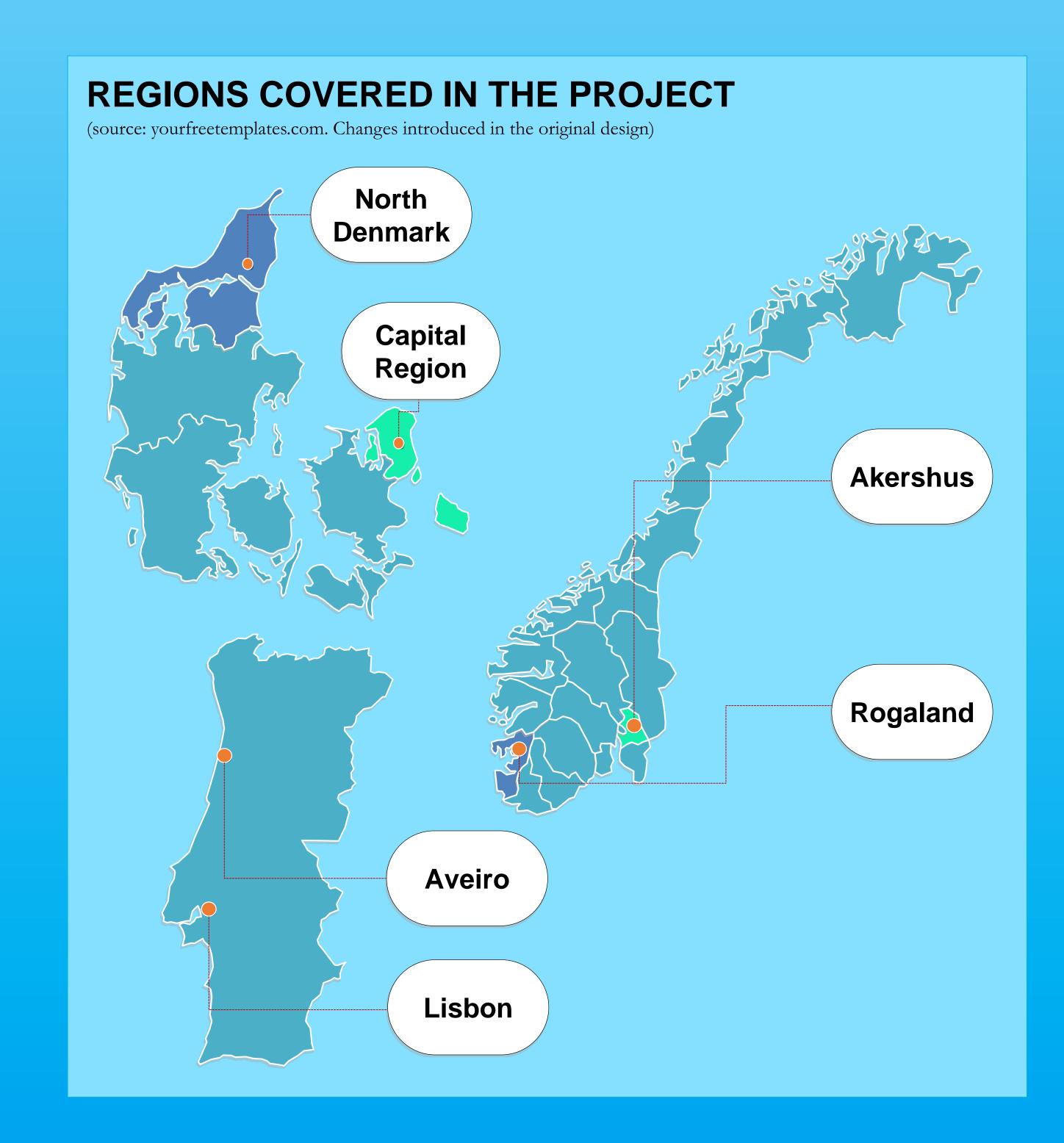
- Cooperation with institutionally distant organisations and institutional navigators
- How national policies affect cooperation between firms, other organisations (institutionally distant/navigators), universities
- RSQ: Which processes lead synthetic knowledge based SMEs to engage in collaboration with universities, in peripheral and metropolitan regions? Firm-university collaboration less likely (Asheim and Coenen, 2005; Laursen and Salter, 2004)

METHODS

- Case study on the relationship between Aalborg University and two industries in North Denmark (ICT, biomedical)
- Quantitative analyses with community innovation survey and register data in Denmark, Portugal and Norway
- Case studies on the processes that lead synthetic knowledge based SMEs to engage in collaboration with universities (2 per region and country, 12 in total)

IMPACT

• Policymakers can identify organisations promoting firm-university collaboration in peripheral and metropolitan regions



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