The role of formal and informal networks for university-industry interaction

AALBORG UNIVERSITY A PhD project aimed at giving insight in the effect and differences between formal and informal networks in a variety of forms of university-industry interaction By Gerwin Evers - Innovation Knowledge and Economic dynamics (IKE) group - Department of Business and Management - Aalborg University - evers@business.aau.dk

Context

This PhD is part of the Networks&people workpackage within the RUNIN project, which focuses on the Role of Universities in Innovation and Regional Development.

The literature documents a wide array of ways in which universities can play a role in regional development, ranging from traditional forms like the education of highly skilled graduates for the local labor market to direct interaction with the local industry by engaging in joint projects and networks.

The university-industry interaction process

DENMARK

- Connection
 - \Rightarrow Formal vs informal network
- Interaction
 - \Rightarrow Structure: Formalized vs informal, innovation project vs joint patenting etc.
 - \Rightarrow Knowledge exchanged: Codified vs tacit, generic vs specific
 - \Rightarrow Goals: Differences in organization specific goals vs shared goals

The aim of this project is to demystify the role of formal and informal networks in the university-interaction process by focusing on the connection, interaction and the outcome phases in the university-industry interaction process.

- Outcome
 - \Rightarrow Perception of success
 - \Rightarrow Influence of success on future collaborations

By addressing both the seperate phases and the relation between them, this PhD project will contribute to an increased understanding of the universityindustry interaction process.



Relevance

Understanding the role of networks in the university-interaction process can, next to filling a gap in the literature, be relevant for the different stakeholders. By increasing the current understanding of the role of networks, it will point policymakers to elements in the university/industry interaction process that can be improved. On the other hand, companies and universities can benefit from a better understanding by e.g. being aware of differences in goals and possibilities to find common goals or by finding the right match between the different phases.

Methods

This project will use a mixed method approach. Qualitative methods will be used to give insight in the context and causalities of the interaction. Possible methods that can be employed are:

Paper ideas

- University-industry cooperation: owned by employees? Transferability of networks in the context of leaving employees
 - \Rightarrow Previous research indicates that individual employees play a main role in the universityindustry relationships. Therefore the interaction can be affected when an employee *leaves the company.*
 - \Rightarrow Hypothesis: Employees are likely to take their cooperation initiatives with them to a new company, or to start a new one.
- The process of international university-industry interaction
- \Rightarrow Risk for lock-in for inward looking peripheral regions that specialize in a few sectors. Connections to actors outside the region can bring new knowledge to the region. The relations local companies maintain within foreign universities can be an important in this context.
- \Rightarrow Questions: In which way do local companies connect and interact with foreign universities? What are their goals? What is the outcome for the actors involved and the region?

 \Rightarrow Interviews with stakeholders from companies and universities

 \Rightarrow Case studies of specific companies, universities or university-industry interactions Quantitative methods will allow for finding generalizable answers to the current questions. There is a wide variety of potential quantitative methods and data sources available:

 \Rightarrow Danish Register data

- \Rightarrow Data of European, national or university innovation projects
- \Rightarrow Bibliographic data
- \Rightarrow Patent data

 \Rightarrow Social network survey

- The role of the university in formal innovation projects
 - \Rightarrow Receiving public funding for innovation projects requires often the participation of a university. The rational behind this is that the involvement of a university would stimulate knowledge diffusion within and outside the project. However, the role a university takes, and how they interact with the companies within the project, remains unclear.
 - ⇒ What role do universities fulfil within the projects? How do they connect and interact?

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